

845/1

**ENTREPRENEURSHIPS  
EDUCATION**

**Paper 1**

**14th July 2014**

**2 hours 30 mins**

**ENTEBBE JOINT EXAMINATION**

**BUREAU Uganda Certificate of Education**

**ENTREPRENEURSHIP EDUCATION**

**Paper 1**

**2 hours 30  
minutes**

**INSTRUCTIONS TO CANDIDATES:**

*Attempt only four questions.*

*All questions carry equal marks*

*Begin each number on a fresh page.*

*Credit will be given to the use of relevant illustrations and diagrams. Any extra question(s) shall not be assessed.*

Turn Over

1. You have established a small dairy farm in your area.
  - (a) Name the different
    - (i) products, (05 marks)
    - (ii) by products of your proposed business. (05 marks)
  - (b) Design a sign post for your business. (05 marks)
  - (c) Write a letter of inquiry to a potential supplier of materials. (06 marks)
  - (d) Outline the benefits of your business to society. (07 marks)
  
2. Given MALWA Traders cash float is Shs 150,000 and on 30<sup>th</sup> April 2006 the balance at hand is Shs15,000. If the following transaction took place during the month of April 2006,

<b>April</b>	<b>sh</b>
5 bought postage stamps	100
6 Paid for staff tea	11,000
8 paid for transport	2,000
10 paid for porters' wage	2,000
15 Purchases new lock for office	1,500
16 Paid for repair water system	2,000
20 Paid for floor polish	6,000
25 Paid for sugar for staff tea	3,000
27 Paid for envelopes	1,000
29 Paid for papers clips	15,000
30 Paid for porters' wages	100,000

Required:

- (a) Prepare MALWA Traders' petty cash book with analysis column for stationery, transport, maintenance, wages, general expenses and balance as at 30 April 2006. (20 marks)
  
- (b) Open necessary accounts and post them to the General Ledger. (05 marks)

**Turn Over**

3. The following balances were extracted from the books of MUSA ENTERPRISES LIMITED as at 31 December 2013.

## SH

Stock 1 <sup>st</sup> Jan 2013	200,000
Stock 31 Dec 2013	240,000
Capital	2,000,000
Bank	850,000
Cash	210,000
Premises	1,195,000
3 - year's loan	1,000,000
Purchases	607,000
Creditors	300,000
Wages	100,000
Carriage inwards	200,000
Shop fittings	660,000
Return outwards	120,000
Sales	120,000
Debtors	930,000
Return inwards	185,000
Interest on loan	20,000
Drawings	40,000
Rent income	263,000
Salaries	230,000
Rent expenses	50,000
Fixed deposit	150,000
Commission on sales	20,000
Carriage outwards	40,000
Commission income	255,000
Interest on fixed deposit	15,000

Required:

- (a) A Trial balance. *(10 marks)*
- (b) Income statement *(10 marks)*
- (c) Compute
- (i) Mark - up *(02 marks)*
- (ii) Margin *(03 marks)*  
for the business.
4. You are operating a fruit - processing company in your home town:
- (a) Estimate
- (i) fixed capital budget of Shs 8,000,000 *(08marks)*
- (ii) a working capital budget of Shs 5.000,000 *(05 marks)*
- (b) Explain factors you will consider when selecting machinery and equipment for the project. *(07 marks)*
- (c) Write a letter of appointment for a new General Manager. *(05 marks)*
- (d) In what ways may your business be harmful to the natural Environment? *(08 marks)*
5. You own a bakery.
- (a) Outline
- (i) Fixed requirements for the business, *(02 marks)*
- (ii) Working capital requirements for the business. *(03 marks)*
- (b) Explain the various ways in which you motivate your workers. *(08 marks)*
- (c) Prepare a marketing plan for your products. *(07 marks)*
- (d) Develop guidelines for observing cleanness in your business. *(05 marks)*

**END**